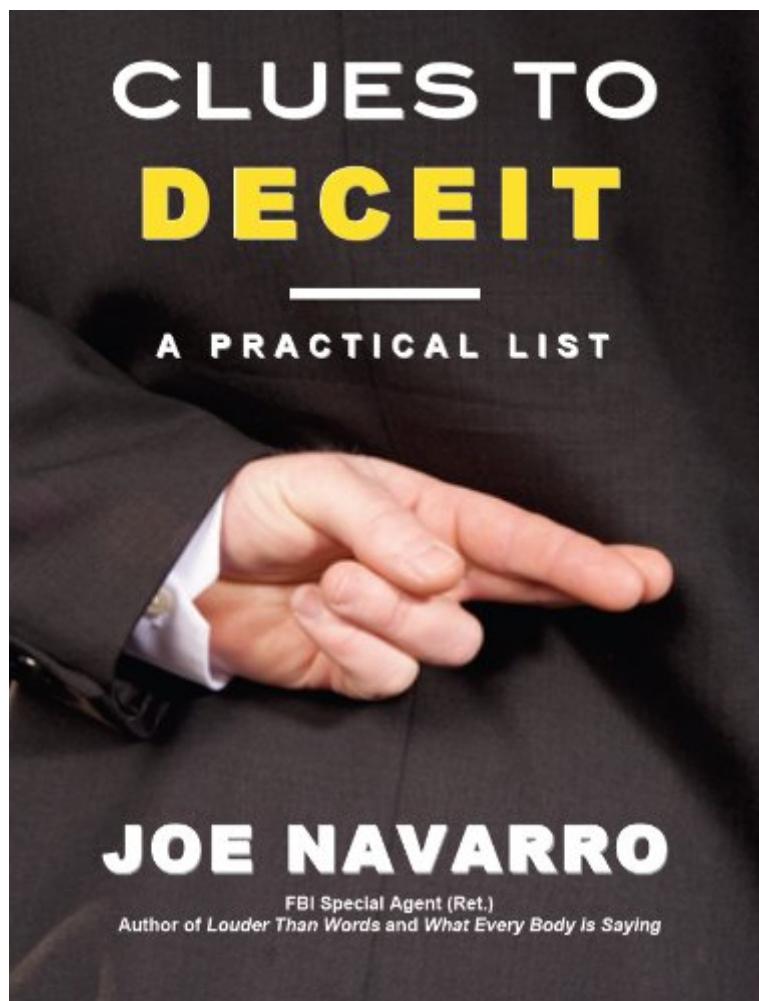


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# Clues To Deceit: A Practical List



## **Synopsis**

"Clues to Deceit: A Practical List" is based on Joe Navarro's work as a former FBI Special Agent and member of the FBI's elite Behavioral Analysis Program. This is a practical guide for anyone who is interested in detecting deception, written by the author of the international bestseller, "What Every Body is Saying." This is an easy-to-use short guide with a list of over two hundred of the most frequently seen behaviors associated with deception. It is intended for anyone who asks questions to get at the truth or who conducts due diligence. That includes human resource personnel, managers, school administrators, social scientists, law enforcement personnel, students, parents, insurance representatives, or attorneys. This work is not meant to be an investigative manual but rather a quick reference for those who do interviews and would benefit from a ready list of behaviors associated with deception, the concealment of information, hidden issues, or guilty knowledge. It was written with that purpose and intent in mind. Never before have so many key behaviors been gathered together in such a practical way — starting with the head all the way down to the feet. This guide was designed to be easy to use and also easy to access on your smartphone, iPad, iTouch, Kindle, or any other E-reader device. Now you can have this information, developed by world class interviewer and body language expert, at your fingertips any time. Whether it's the forehead, the eyes, the nose, the lips, the shoulders, the neck, the torso, the hands, the thumbs, or the feet — all the behaviors associated with deception, stress, hidden knowledge or issues can now be quickly accessed as never before.

## **Book Information**

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## Customer Reviews

I thought this was great and straight to the point. However, this is definitely not something you need to read as your very first book on nonverbal communication because you won't get it and won't really learn because this book is not meant to break things down for you. But if you are already familiar with the subject and especially if you have read the authors other book ("what every body is saying") this is a PERFECT because you already know the authors style and trail of thought. I found this to be a great reference AFTER reading the other book where the author really breaks things down into details for anybody to understand. This book is made as a series of notes and it is a perfect quick reference. Lastly, I'd like to say that I think it is pathetic for people to expect to turn genuine after reading one book no matter how great it is that's just ridiculous. This guy has like a lifetime of training and hardwork put into the subject and u seriously expect to be just as good in one day? Hmm good luck with that ;)

I'm not going to pretend to understand some of the negative reviews that have appeared here. Suffice it to say that there is no need for the reader to be an expert in NLP or Body Language to get the full benefit from this book. Every item in this exhaustive list is thoroughly explained and without reference to arcane terminology. The list is extensive and very useful insofar as it starts with the head and works its way down to the feet. This is one of those rare books that is both fascinating and helpful. Buy it and you'll find yourself turning back to it again and again.

Anything that he writes about is so very interesting and useful. I have several of his books. Although I cannot remember every little detail like he does, I have been able to spot many body languages that have, in the past, simply gone right over my head. I'm happy he has shared his expertise with others because it can really help a person to recognize the cues. It simply adds another level of awareness to your life. Would definitely recommend.

I am totally disappointed in this latest Kindle of Mr. Navarro's. He writes a little over 200 signs to 'spot a liar.' But I am guessing if you take out 'soothing indicators' and other redundant visuals he mentions you probably have like 30. This is a list only. Nothing else. Even he writes in the end that

detection is 50-50. He does not go into examples or even addresses current issues. Example, what if the client believes their own lie. Example, Lindsay Lohan was caught on tape stealing allegedly. Yet she wanted to take a lie detector test cause she doesn't believe she stole. Their is no statement analysis. Really, a bummer. Ironic, since Navarro in 'what everybody is saying' explained to us the central park jogger case how lie detection is impossible. It appears Navarro has become a kindle papermill pushing out poorly assembled writings. I took very little away from this. I got so much out of his original book. Seriously, maybe if he put his relationship kindle and all his kindles together and cut the redundant crap 'soothing' I would be excited and it might be worth it. But to slap together a bunch of signs without life like examples just really cheapens Navarr's legendary work

For people, seriously interested in body language, this book provides an extensive (close to complete) list of tells and expressions needed to understand and successfully evaluate the body speech. Only little disappointment was with reading about facial (micro and longer) expressions in the chapters around head as I think Paul Ekman does provide more accurate information in this area.

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